

Residential Sales Statistics

Mar-23

Local Association	2023 YTD # Sales	2022 YTD # Sales	22-23 YTD % Change	2023 YTD Avg Price	2022 YTD Avg Price	22-23 YTD % Change	2023 Mar Sales	2022 Mar Sales	22-23 % Change	2023 Mar Avg Price	2022 Mar Avg Price	22-23 % Change
Ann Arbor Area Board of REALTORS®	500	616	-18.83%	\$420,220	\$429,868	-2.24%	197	255	-22.75%	\$456,788	\$451,552	1.16%
Antrim Charlevoix Kalkaska Association of REALTORS®	91	116	-21.55%	\$429,060	\$336,357	27.56%	38	45	-15.56%	\$336,471	\$327,099	2.87%
Battle Creek Area Association of REALTORS®	355	413	-14.04%	\$194,040	\$200,114	-3.04%	134	136	-1.47%	\$212,014	\$201,373	5.28%
Bay County REALTOR® Association	204	265	-23.02%	\$140,244	\$145,496	-3.61%	76	92	-17.39%	\$139,964	\$142,835	-2.01%
Branch County Association of REALTORS®	71	100	-29.00%	\$182,764	\$193,395	-5.50%	32	38	-15.79%	\$190,828	\$194,855	-2.07%
Central Michigan Association of REALTORS®	182	280	-35.00%	\$189,217	\$182,829	3.49%	74	103	-28.16%	\$197,478	\$217,633	-9.26%
Clare-Gladwin Board of REALTORS®	140	168	-16.67%	\$153,168	\$155,878	-1.74%	50	57	-12.28%	\$171,993	\$174,862	-1.64%
Detroit Board of REALTORS®	1,058	1,146	-7.68%	\$106,390	\$110,232	-3.48%	448	424	5.66%	\$106,561	\$126,247	-15.59%
Eastern U.P. Board of REALTORS®	74	112	-33.93%	\$175,661	\$157,805	11.32%	25	39	-35.90%	\$177,752	\$175,765	1.13%
Emmet Association of REALTORS®	124	177	-29.94%	\$600,522	\$438,428	36.97%	57	62	-8.06%	\$753,382	\$456,761	64.94%
Genesee County	1,037	1,094	-5.21%	\$196,119	\$195,533	0.30%	430	416	3.37%	\$201,313	\$208,409	-3.41%
Grand Rapids Association of REALTORS®	2,091	2,330	-10.26%	\$343,471	\$323,991	6.01%	772	996	-22.49%	\$352,842	\$335,545	5.15%
Greater Kalamazoo Association of REALTORS®	693	871	-20.44%	\$270,518	\$259,561	4.22%	296	329	-10.03%	\$273,399	\$275,397	-0.73%
Greater Lansing Association of REALTORS®	1,150	1,286	-10.58%	\$216,870	\$217,230	-0.17%	433	486	-10.91%	\$223,442	\$221,947	0.67%
Greater Shiawassee Association of REALTORS®	79	86	-8.14%	\$151,977	\$166,656	-8.81%	37	27	37.04%	\$146,398	\$162,026	-9.65%
Greater Wayne County	2,006	2,548	-21.27%	\$235,458	\$231,621	1.66%	829	941	-11.90%	\$248,099	\$237,235	4.58%
Grosse Pointe	123	174	-29.31%	\$434,745	\$426,862	1.85%	66	73	-9.59%	\$460,457	\$378,359	21.70%
Hillsdale County Board of REALTORS®	78	106	-26.42%	\$194,777	\$196,847	-1.05%	32	38	-15.79%	\$208,863	\$197,047	6.00%
Huron County	16	27	-40.74%	\$202,828	\$137,603	47.40%	5	12	-58.33%	\$192,940	\$139,875	37.94%
Jackson Area Association of REALTORS®	319	381	-16.27%	\$179,233	\$194,088	-7.65%	122	147	-17.01%	\$181,006	\$191,874	-5.66%
Lapeer County	178	224	-20.54%	\$285,755	\$258,329	10.62%	70	90	-22.22%	\$334,870	\$272,679	22.81%
Lenawee County Association of REALTORS®	197	279	-29.39%	\$217,785	\$223,060	-2.36%	75	106	-29.25%	\$227,591	\$252,992	-10.04%
Livingston County	330	448	-26.34%	\$386,689	\$406,495	-4.87%	134	173	-22.54%	\$389,802	\$441,827	-11.77%
Oakland County	2,232	3,001	-25.62%	\$408,318	\$397,735	2.66%	897	1168	-23.20%	\$434,127	\$420,029	3.36%
Macomb County	1,846	2,268	-18.61%	\$262,800	\$254,134	3.41%	742	839	-11.56%	\$272,101	\$260,357	4.51%
Mason-Oceana-Manistee Board of REALTORS®	176	232	-24.14%	\$249,451	\$258,441	-3.48%	63	88	-28.41%	\$257,919	\$276,394	-6.68%
Midland Board of REALTORS®	140	209	-33.01%	\$219,617	\$228,948	-4.08%	54	68	-20.59%	\$234,109	\$261,420	-10.45%
Monroe Down River Association of REALTORS®	293	373	-21.45%	\$221,643	\$227,451	-2.55%	120	136	-11.76%	\$237,334	\$234,631	1.15%
Montcalm County Association of REALTORS	128	165	-22.42%	\$221,347	\$220,295	0.48%	61	61	0.00%	\$225,755	\$239,645	-5.80%
Northeastern Michigan Board of REALTORS®	133	185	-28.11%	\$174,569	\$153,900	13.43%	53	61	-13.11%	\$184,694	\$156,338	18.14%
Saginaw Board of REALTORS®	433	537	-19.37%	\$166,430	\$164,958	0.89%	166	190	-12.63%	\$172,551	\$157,669	9.44%
Sanilac County	81	75	8.00%	\$188,462	\$212,052	-11.12%	26	23	13.04%	\$181,270	\$204,870	-11.52%
Southwestern Michigan Association of REALTORS®	494	588	-15.99%	\$299,251	\$305,292	-1.98%	208	227	-8.37%	\$319,997	\$304,561	5.07%
St. Clair County	346	390	-11.28%	\$250,758	\$227,382	10.28%	134	169	-20.71%	\$263,873	\$217,067	21.56%
St. JoMarh County Association of REALTORS®	138	161	-14.29%	\$215,089	\$241,598	-10.97%	58	66	-12.12%	\$234,652	\$269,632	-12.97%
Aspire North Association of REALTORS®	431	511	-15.66%	\$428,147	\$443,175	-3.39%	188	187	0.53%	\$418,854	\$472,560	-11.36%
Tuscola County	93	75	24.00%	\$184,169	\$169,618	8.58%	32	22	45.45%	\$152,932	\$153,305	-0.24%
Upper Peninsula Association of REALTORS® *	440	491	-10.39%	\$173,530	\$164,484	5.50%	184	149	23.49%	\$196,128	\$174,359	12.48%
Water Wonderland Board of REALTORS®	449	550	-18.36%	\$203,830	\$197,797	3.05%	168	192	-12.50%	\$237,636	\$203,989	16.49%
West Central Association of REALTORS®	4,580	5,339	-14.22%	\$206,619	\$190,028	8.73%	1,490	1789	-16.71%	\$206,766	\$193,792	6.69%
West Michigan Lakeshore Association of REALTORS®	965	1,015	-4.93%	\$308,723	\$311,231	-0.81%	389	361	7.76%	\$327,875	\$309,201	6.04%
TOTALS	24,494	29,412	-16.72%	\$250,982	\$242,849	3.35%	9,465	10,881	-13.01%	\$262,020	\$251,074	4.36%

*Escanaba, Iron Mountain, Keweenaw, Western Upper Peninsula, and North Central Upper Peninsula